The Arc of St. Clair County Annual Report 2022-2023

MISSION STATEMENT: The Arc of St. Clair County is committed to supporting and protecting the Human Rights of people with intellectual and developmental disabilities and actively advocating for their full inclusion and participation in the community.



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To The Arc of St. Clair County Members,

Financial Changes

This year The Arc will be working on our 2024-2027 financial plan please watch for emails and planning meeting dates, we look forward to your input on The Arc growth strategy.

Looking Ahead

The Arc staff are always seeking options with grants and fee for service work and other avenues that remain within The Arc of St. Clair County mission, as a way to secure income. The Arc of SCC has been awarded guardianship of individuals by Probate Court in St. Clair County, this is growing yearly. The Arc will continue to ap ply our mission of supporting and protecting these individuals. Guardianship is a fee for service that is

an avenue to increase revenue.

For a very long time The Arc was bleeding \$40,000 to 60,000 per year, which was covered, until it came to a point that we couldn't count on it anymore, by our savings from when we separated from Commu nity Enterprises. Our auditors made the suggestion after our 2021 audit to either merge with The Arc of Macomb County or close our doors. This board had taken the mission to keep The Arc doors open, and instead drastically cut expenses to the bare essentials (staff, rent and other) and stepped up with volunteering and increasing/organizing the fundraising so that in the 2022-2023 fiscal year they have accomplished that goal as the The Arc is \$54,968 in the black. The Arc board is growing with seven (7) new members in the last three years. The Arc board is engaged not only in the future of The Arc but in the community promoting The Arc.

We have 2023/2024 marketing/fundraising plan in place for the year with our Show The Love Dinner/Auction scheduled for February 8, 2024 as well as all of our old favorites such as the Pie Sale in November we will have extra pies watch Facebook for notification.

The Arc has been going through a large transition since I became director in 2016. There have been many ups and downs with all the changes. There have been hard decision and cut backs that have been made to assure the financial stability of The Arc's future. A wise individual told me that The Arc had to prune and cut drastically so that The Arc will begin to bloom and grow. We are still look to secure the financial stability of The Arc, but the buds of growth are starting to bloom. The Arc board, staff and especially myself are thankful beyond measure for you support to The Arc and our mission of supporting individuals with I/DD. Thank you for the blessings over the years you have bestowed upon The Arc. Thank you for your continued support so The Arc can continue it's important mission of support individuals with I/DD to live inclusively and independently in St. Clair County.



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Financial Summary Income & Expenses 2022-23

Below is the income and expenses from 2022-23 as well as the prior year incomes.

<u>Description Income</u>	2020-2021	2021-2022	2022-2023
Grants (United Way, Arc of MI)	\$79,200	\$76,250	\$58,313*
Fundraising	\$45,156	\$43,577	\$60,305
Fee for Service (guardianship services)	\$15,206	\$28,693	\$11,802
Donations	\$6,532	\$11,718	\$8,162
Membership	\$1,995	\$2,605	\$3,390
Federal Employee Retention Credit	\$13,530	\$17,869	0
TOTAL	\$161,619	\$180,712	\$141,972

^{*\$15,000} of UW monies for 2022-23 not received until Oct. '23

Description Expenses	2020-2021	2021-2022	2022-2023
Wages & P/R Expenses	\$108,958	\$63,465	\$53,189
Rent & Office Expenses	\$20,115	\$19,598	\$29,658
Fundraising Expenses	\$22,887	\$23,647	\$38,390
Insurance & Dues	\$12,040	\$10,244	\$8,613
Professional Services	\$10,564	\$10,789	\$14,305
TOTAL	\$174,564	\$127,743	\$144,155
Net Income	-\$12,779	\$52,968	-\$2,183



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Notes to Financial Statements

United Way:

United Way of St. Clair County has been a strong support for The Arc of St. Clair County in supporting our programs: Child and Family Advocacy Services and Adult Advocate Services. The Arc is extremely appreciative of The United Way's support.

Staff:

The Arc of St. Clair County board has made staff reductions to solidify The Arc's finances. The Arc of St. Clair County is contracted contracting Jaquline Darrough as our child and family advocate. Director Valorie Hudgens is in IEP training. The Director is still currently handling all her management duties as well as the adult advocate, guardianship and payee services.

Jean Chapdelaine is handling both the Arc financial in house and payee services for our individuals. The Arc has an accounting firm outside the agency that handles bookkeeping. This assures the financial security of The Arc financially along with our yearly aduit from UHY.

For our October 2023 / 2024 fiscal year The Arc would like to introduce Traci Buck as our new part time Advocate. Traci has a Masters in Social Work. She has worked for Port Huron Housing and Child Abuse and Neglect Council. She has volunteered for numerous agencies in the Port Huron Area. She has an adult daughter with D/D.

Stability:

Concern for The Arc has been an issue since the separation from Community Enterprises. This past years we have seen a major increase in awareness of who the Arc is and what we do in the community. This is due in part from the Director's presence in the community and the marketing that has been done this past year. The Arc is always seeking options with grants, fee for service work and other avenues that remain within The Arc of St. Clair Counties mission, as a way to secure additional income. The Arc is very stable and starting to grow at this point and we are looking forward to a bright future for years to come.

Takeaways:

The Arc of St. Clair County is committed to supporting and protecting the human rights of people with intellectual and developmental disabilities and advocating for their full inclusion and participation in the community. The Arc looks to our members to support us in many ways:

- 1. Support us through social media by sharing our events and communication in the community.
- 2. You support our mission through your membership and by supporting our fundraisers.
- 3. Fundraisers include: November Pie Sales, November Pamper Chef party online, Membership Drive, Feb ruary Virtual Auction/Annual Dinner, April Flower Sale with May delivery just in time for Mother's Day, The 24th Annual Rich Schock Memorial Golf Outing & other smaller fundraisers.
 - 4. Watch for our quarterly newsletter and share when possible.



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Company Information

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