

The Arc of St. Clair County

Annual Report

2021-2022

MISSION STATEMENT: The Arc of St. Clair County is committed to supporting and protecting the Human Rights of people with intellectual and developmental disabilities and actively advocating for their full inclusion and participation in the community.

"I am smart!"

"I have a job!"



Member Agency
St. Clair County

The Arc of SCC is an equal opportunity Agency and is open to all People regardless of age, sex, race, ethnic background or disability.

"We may learn differently, but our futures are bright!"



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1530 Pine Grove Ave., Suite 1
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810-989-9144
www.thearcsc.org

Laurie Sample-Wynn, President
Kerissa Donaldson, Vice-President
William Farris, Treasurer • Jacqueline Darrough, Secretary
Directors: Georgette Assi, Carol Bogan, Anastasia
Cornell, Dawn Davey, Cynthia Houle, Julie McCoy, Amy
Thomas, Michael Weinert, Dana Westphal

To The Arc of St. Clair County Members,

Financial Changes

Our current Strategic Plan for 2021-2023 is currently on our website at www.thearcsc.org. The Arc of SCC will start to work on our 2023- 2026 Strategic plan shortly. Watch your newsletter and Facebook for updates and meeting times.

Looking Ahead

The Arc staff are always seeking options with grants and fee for service work and other avenues that remain within The Arc of St. Clair County mission, as a way to secure income. The Arc of SCC has been awarded guardianship of individuals by Probate Court in St. Clair County. The Arc will continue to apply our mission of supporting and protecting these individuals. Guardianship is a fee for service that is an avenue to increase revenue.

For a very long time The Arc was bleeding \$40,000 to 60,000 per year, which was covered, until it came to a point that we couldn't count on it anymore, by our savings from when we separated from Community Enterprises. Our auditors made the suggestion after our 2021 audit to either merge with The Arc of Macomb County or close our doors. This board had taken the mission to keep The Arc doors open, and instead drastically cut expenses to the bare essentials (staff, rent and other) and stepped up with volunteers and increasing/organizing the fundraising so that in the 2021-22 fiscal year they have accomplished that goal as the The Arc is \$54, 968 in the black. The Arc board is growing with five (5) new members in 2021-22. We have a marketing plan in place for the year with a new Annual Dinner scheduled for February 9, 2023 to add to our fundraising efforts as well as all of our old favorites. Now in 2022/2023 The Arc will begin to bloom and grow.



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Financial Summary Income & Expenses 2021-22

Below is the income and expenses from 2021-22 as well as the prior year incomes from 2019-2020 and 2020-21.

| <u>Description Income</u> | <u>2019-2020</u> | <u>2020-2021</u> | <u>2021-2022</u> |
|---|-------------------------|-------------------------|-------------------------|
| Grants (United Way, Arc of MI) | \$92,280 | \$79,200 | \$76,250 |
| Fundraising | \$14,972 | \$45,156 | \$43,577 |
| Fee for Service (guardianship services) | \$12,457 | \$15,206 | \$28,693 |
| Donations | \$2,889 | \$6,532 | \$11,718 |
| Membership | \$1,059 | \$1,995 | \$2,605 |
| Federal Employee Retention Credit | | \$13,530 | \$17,869 |
| | | | |
| TOTAL | \$123,657 | \$161,619 | \$180,712 |

| <u>Description Expenses</u> | <u>2019-2020</u> | <u>2020-2021</u> | <u>2021-2022</u> |
|------------------------------------|-------------------------|-------------------------|-------------------------|
| Wages & P/R Expenses | \$133,220 | \$108,958 | \$63,465 |
| Rent & Office Expenses | \$21,889 | \$20,115 | \$19,598 |
| Fundraising Expenses | \$10,787 | \$22,887 | \$23,647 |
| Insurance & Dues | \$17,697 | \$12,040 | \$10,244 |
| Professional Services | \$9,200 | \$10,564 | \$10,789 |
| | | | |
| TOTAL | \$192,793 | \$174,564 | \$127,743 |

| | | | |
|------------|------------------|------------------|-----------------|
| Net Income | -\$69,125 | -\$12,779 | \$52,968 |
|------------|------------------|------------------|-----------------|



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Notes to Financial Statements

United Way:

United Way of St. Clair County has been a strong support for The Arc of St. Clair County in supporting all three of our programs: Child and Family Advocacy Services, Adult Advocate Services and Inclusive Recreation. The Arc is extremely thankful to the United Way.

Staff:

The Arc of St. Clair County board has made staff reductions to solidify The Arc's finances. The Arc of St. Clair County has contracted our child and family advocate position with The Arc of Macomb County, Child and Family Advocate, Sue Lind M.A. but due to staffing changes at The Arc of Macomb we now have contracted Jackie Darrough. The Director is currently handling all her management duties as well as the adult advocate, guardianship and payee services. A new computer program has been installed for advocacy case noting and payee services and our current bookkeeper is being trained to take over some of the payee duties. We have currently posted a part-time advocate to help with the increase in new consumer intakes.

Stability:

Concern for The Arc has been an issue since the separation from Community Enterprises. This past year we have seen a major increase in awareness of who the Arc is and what we do in the community. This is due in part from the Director's presence in the community and the marketing that has been done this past year. The Arc is always seeking options with grants, fee for service work and other avenues that remain within The Arc of St. Clair Counties mission, as a way to secure additional income. The Arc is very stable at this point and we are looking forward to a bright future for years to come.

Takeaways:

The Arc of St. Clair County is committed to supporting and protecting the human rights of people with intellectual and developmental disabilities and advocating for their full inclusion and participation in the community. The Arc looks to our members to support us in many ways:

1. Support us through social media by sharing our events and communication in the community.
2. You support our mission through your membership and by supporting our fundraisers.
3. Fundraisers include: November Pie Sales, November Pamper Chef party online, Membership Drive, February Virtual Auction/Annual Dinner, April Flower Sale with May delivery just in time for Mother's Day, The 24th Annual Rich Schock Memorial Golf Outing & other smaller fundraisers.
4. Watch for our quarterly newsletter and share when possible.



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Contractually through The Arc Macomb

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